



Alison Parry Senior Partner

230 West Monroe Street, Suite 850
Chicago, IL 60606

(312) 281 – 2501
AParry@LucasGroup.com

No games.

A simple concept, but it speaks volumes about Alison Parry's highly professional approach to executive recruiting. Her straightforward approach has resulted in more than 90 percent of her business coming from repeat clients and referrals. Some of her clients have used her recruiting expertise for more than a decade.

That business continuity also stems from Alison's refusal to force feed candidates to a client or jobs to candidates. Doing so can be calamitous and rarely serves either's long-term interests. She abides by a firm rule: never make a placement at the expense of someone's career.

Her investment in the needs of clients and candidates is reflected by her ongoing communication with them. Over a four year period, Alison kept in touch with a CFO candidate who was interested in changing positions. He was someone who impressed her and while she had nothing available for him, every few months she'd call and ask how his search was progressing, how his family was doing, and encouraged him to keep pursuing his goal. Ultimately, he secured a CFO position with a growing company and Alison continued to keep in touch with him even after his placement.

When the time came for him to expand his management team, he called Alison. He was so impressed with her caring and personalized approach to his own search that he has retained her to find three new managers for him—a task which she's successfully accomplished—and she is currently pursuing a fourth talent for his team. Their relationship is flourishing.

Since 1998, Alison has been providing her A&F clients and candidates in the Chicago area with meaningful and candid counsel on salary, organizational culture, benefits, and a host of other issues. She finds transcendent talent for every client, going far beyond job boards to target candidates who are rarely looking and may not even have a current resume readily available to pursue an opportunity. She knows that great talent goes quickly and the advantage she delivers as an intelligent recruiter is manifold.

When she's not recruiting, Alison spends as much time as possible with her family, her garden and attends Chicago Bears games with her dad. Just as she learned to garden and cheer for the Bears from

her parents, she hopes that her own daughter will be inspired by colorful flowers, home-grown vegetables, and sterling silver Super Bowl trophies.

If you're looking for assistance finding top talent or a great opportunity, Alison would be a great addition to your team.

