



Amy Healey
Director of Sales Operations

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Lucas Group keenly understands the power of placing outstanding talent in companies where their skills, experience, and personalities drive them to deliver results. It's exactly what the premier national recruiting firm does each day for its mid-tier to Fortune 500 clients, and it's precisely the reason Amy Healey was recruited in 2010 as Director of Sales Operations.

A veteran executive recruiter and renowned training expert, Healey engages her demonstrated industry knowledge to help Lucas Group recruit, hire, train, and retain teams of highly capable, motivated, and successful recruiting associates. She leads the internal recruiting team with firsthand insight and verified proficiency—working in tandem with general managers and managing partners across the country to raise the hiring bar and to build teams of recruiting specialists who exceed expectations. She employs an honest, thought-provoking approach, and her competency is reflected in the high-quality professionals she recruits to the firm.

Committed to in-depth and ongoing associate training, Lucas Group associates nationwide benefit from Healey's deep industry understanding and team training expertise. In 2001 Amy co-founded AccordingToDanny, a leading training consultancy for the search and staffing industry. She has designed and delivered hugely popular and successful training seminars and retreats, and today she shares that expertise with Lucas Group associates, helping them to build stronger relationships and to deliver superior results for their clients and candidates.

In her role as Director of Sales Operations, Healey remains squarely engaged with the challenges and opportunities recruiting professionals face in the market. She actively recruits on behalf of Lucas Group, and she leverages that genuine personal insight to develop and execute training programs that truly meet the needs of her Lucas Group colleagues. She expertly leads recurring monthly training programs whereby both new hires and veteran associates enthusiastically participate to learn innovative skills, refresh proficiencies, and discover new ways to succeed at their own recruitment desks.

With a powerful combination of street smarts and sincere integrity, Amy believes that success is neither an exact science nor a pure art. Rather it's a process of driving—one that requires focus and active engagement, and she continues to drive success both in and out of the office. Busy renovating an old house while enjoying time with her husband and young daughter, Amy has also been known to bake and

decorate an incredibly delicious cake.

In all aspects, she consistently delivers sweet rewards.

