



Chip Dates Senior Partner

One Atlanta Plaza, Suite 2300, 950 East Paces Ferry Road NE
Atlanta, GA 30326

(404) 260 – 7212

CDates@lucasgroup.com

Military candidates possess unique skill sets— skill sets that have been honed and perfected in military life, but not necessarily in a civilian career. Chip Dates understands that regardless of their outside experience, military candidates serve as an important niche within the job pool and are able to perform their jobs under extremely high pressure situations. Because of this, Chip realizes that their abilities and qualifications translate well into many industries including manufacturing, logistics and telecommunications.

Chip is a natural salesman. For 20 years, he had a successful sales career in radio advertising and real estate and was recognized as Salesman of the Quarter on four different occasions. Eager for a career change and influenced by many active military family members and friends, Chip transitioned to the Executive Recruiting industry in 2011, joining the Military Transition division of Lucas Group as an Executive Search Consultant. At Lucas Group, Chip specializes in placing West Point, Naval Academy, Air Force Academy and ROTC program graduates as well as Senior Military Officers who are either leaving the military or have been out for 5-10 years in supervisory, management, sales, technical and engineering positions.

Drawn to the candidness and openness of military candidates, Chip enjoys placing these individuals in ideal civilian positions where they can thrive and utilize their unique abilities. He finds helping military talent adjust to civilian life rewarding and is motivated by the prospect of aiding these individuals in the advancement of their careers. Aside from his passion for his candidates, Chip's strong work ethic combined with his easy going personality are the winning combination for making long-term, successful placements for his candidates and clients.

With a BA in History from Johns Hopkins University, Chip spends his free time riding bikes and Thai boxing. He also enjoys playing lacrosse with friends from his alma mater.