



Ned Hansen

Executive Senior Partner

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Pharmaceutical and biotechnology companies around the globe are racing against the clock – and each other – to develop, bring to shelf, and establish market leadership with products and services that will shape medicine for decades to come. Transcendent professional talent is a critical, must-have resource medical companies need to compete, and Ned Hansen is the executive recruiter who consistently delivers that talent.

As Executive Senior Partner at Lucas Group, Ned serves his clients and candidates with keen market insight and laser-focused precision. Ned specializes in placing mid to executive level market research and market management professionals. With more than a decade of highly successful placements with Lucas Group, plus another ten years of professional recruiting experience across the medical industry, Ned's deep knowledge of companies, cultures, and candidates is unmatched in the field.

In addition to managing an extensive, comprehensive network of top professionals, Ned consistently demonstrates a reliable and effective ability to decipher key cultural nuances and soft variables among his clients and his candidates. Placing the right people at the right company can turn fragmented groups into high-performance, high-result teams, and Ned can help companies lead that effort.

As a nationally recognized recruiting expert in the pharmaceutical and biotech fields, Ned can identify, target, and help hire professionals who will deliver results. His experience and insight give clients a clear competitive edge in the hiring market. He commits a consultative, solicitous approach to each new opportunity, truly listening to the needs of his clients and candidates and thoughtfully directing the search process so as to maximize results.

Throughout his years of success and experience, Ned has received numerous Lucas Group accolades, including multiple President's Club Awards. His greatest reward, however, doesn't live on a plaque or a trophy.

Having successfully placed leaders with Cephalon, MedImmune, Bristol Myers Squibb, and many more, Ned's clients and candidates have been integral in breakthrough medical advancements that range from the treatment of cancer to the relief of migraines.

Ned is a graduate of the University of Virginia where he earned a Bachelor's degree in Sociology. He lives in Atlanta with his wife.

