

# Military Division: 2017 Salary Survey

The following salary survey includes data for candidates placed by Lucas Group's Military Division between October 1, 2016 and September 30, 2017.



## West Coast (CA, OR, WA, HI)

Engineering	\$ 99,328
Leadership/Management	\$ 90,662
Operations/Logistics/Quality/Analyst	\$ 81,270
Sales/Business Development*	\$ 68,125*
Technician	\$ 57,561

## Northeast (NY, NJ, ME, NH, VT, MA, RI, CT)

Engineering	\$ 86,750
Leadership/Management	\$ 86,537
Operations/Logistics/Quality/Analyst	\$ 93,423
Sales/Business Development*	\$ 80,000*
Technician	\$ 56,780

## Midwest & Rockies (OH, IN, MI, WI, MN, KY, ND, SD, KS, NE, IA, IL, MO, CO, WY, UT, ID)

Engineering	\$ 80,056
Leadership/Management	\$ 75,836
Operations/Logistics/Quality/Analyst	\$ 84,611
Sales/Business Development*	\$ 75,713*
Technician	\$ 50,699

## Mid-Atlantic (DC, NC, VA, WV, MD, DE, PA)

Engineering	\$ 94,250
Leadership/Management	\$ 76,065
Operations/Logistics/Quality/Analyst	\$ 86,667
Sales/Business Development*	\$ 99,318*
Technician	\$ 50,705

## Central SW (TX, OK, AR, LA, AZ, NM, NV)

Engineering	\$ 103,667
Leadership/Management	\$ 85,472
Operations/Logistics/Quality/Analyst	\$ 83,955
Sales/Business Development*	\$ 64,333*
Technician	\$ 54,860

## Southeast (AL, FL, GA, MS, SC, TN)

Engineering	\$ 82,333
Leadership/Management	\$ 74,035
Operations/Logistics/Quality/Analyst	\$ 77,350
Sales/Business Development*	\$ 79,278*
Technician	\$ 56,346

\*Sales compensation includes base salary only